

MC MX 668-8 Reduces Operating Expenses

Superior Service Provided by Multi-Chem Outshines Competition

BACKGROUND

Due to the distance, the chemical provider would only visit the location once every other month, much to the dissatisfaction of the operator. The system has 170 deca of gas running through at 200 ppm H₂S. Operations were upset with the lack of interest the chemical provider took in the system. Additionally, by failing to optimize the chemical program, the unit was costing more than they felt was necessary.

ISSUES

Multi-Chem was called in to evaluate the sweetening system in a producer's Govenlock facility. The producer was not getting the service that they required to optimize efficiency in the sweetening system.

ANALYSIS

Multi-Chem's local team contacted the producer on a weekly basis, checking on how things were going. The operating company's engineers requested a proposal from Multi-Chem, with the hope that they could save operating costs and get the service they required.

RESOLUTION

Multi-Chem investigated the problem with the sweetening system and found that MC MX 668-8 would be very cost effective and provide the operator with a viable treating program.

DELIVERED VALUE

The value delivered by Multi-Chem consisted of a more cost effective product and superior local service. Multi-chem's has significant purchasing power and was able to leverage that with the supplier and pass the savings onto the operator. The experience-based service provided by the local Multi-Chem team has been far superior to what the prior chemical supplier was providing. Multi-Chem has optimized the system and helped reduce operating costs for gas treating.

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